

Project Leader/Lead Consultant (Commercial) - Profile

- A committed commercial expert, with thorough knowledge/experience of “total cost management” techniques.
- Property/construction sector knowledge important. Additional sector knowledge desirable (e.g. renewable energy).
- Initial project role for 6-12 months, UK based, starting September 2008, leading project team/commercial aspects in building a complete supply chain solution for a sustainable property company.
- Flexible position – full time salary or associate day rate.

Leadership & management:

- Ability to lead projects – guardian of solution, lead and manage teams, manage customer relationship.
- Self-starter – ability to motivate self/others, work with minimal supervision.

Technical skills:

- Enlightened commercial approach – ability to model cost structures, ABC process models, total impact/cost of ownership, identify/deliver options for sustainable improvement.
- Understanding of sustainable sourcing/procurement approaches an advantage (although full induction/training will be given to the right candidate).
- Additional skills in some of the following: business strategy, process management, supply chain management, IT, research, project management and behavioural change.
- Looking to develop their skills further in sustainability and CSR.
- Adept with usual MS office software, in particular PowerPoint, XL, databases, process modelling software.
- Good presentation style essential.

Personal profile:

- Strong values – wanting to make a difference.
- Personal approach – likes and gets on well with people.
- Seeking to “grow” their talents within a growing, dynamic company.
- Proactive attitude – wanting to go the extra mile to achieve results.
- Balance – able to take a holistic rather than narrow view of problems and solutions.
- Completer-finisher – able to quickly follow through and get tasks done.

Location:

- Nominally based out of our London Office (31 Southampton Row, near Holborn).
- Flexible to travel to projects in Canada, North America, Europe and Middle East.

Package:

- Very competitive.
- Fast-track development programme for the right candidate.